Will Gornall

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Academic Appointments

2015 — Assistant Professor of Finance, University of British Columbia, Sauder School

Education

2015	PhD in Finance, Stanford Graduate School of Business
2010	MS in Quantitative Finance, University of Waterloo
2009	BS in Mathematics, University of Waterloo

Publications

"Squaring Venture Capital Valuations With Reality," with Ilya Strebulaev, forthcoming at Journal of Financial Economics

"How Do Venture Capitalists Make Decisions?" with Paul Gompers, Steven Kaplan, and Ilya Strebulaev, forthcoming at *Journal of Financial Economics*

"Financing as a Supply Chain: The Capital Structure of Banks and Borrowers," with Ilya Strebulaev, 2018, Journal of Financial Economics 129(3), 510–530

"Locally-Capped Investment Products and the Retail Investor," with Carole Bernard and Phelim Boyle, 2011, *Journal of Derivatives* 18(4), 72–88

Working Papers

"Gender, Race, and Entrepreneurship: A Randomized Field Experiment on Venture Capitalists and Angels," with Ilya Strebulaev, 2019

"Safe Assets and Dangerous Liabilities: How Bank-Level Frictions Explain Bank Seniority," 2017

"The Economic Impact of Venture Capital," with Ilya A. Strebulaev, 2015

Academic Presentations (including scheduled)

- 2020 AEA
- NBER Summer Institute, PERC, Rome Jr. Fin. Conf; CKGSB, Tsinghua, UCB
- 2018 ASU Sonoran, Columbia Jr. Entrp. Fin. and Innov., FIRS, New Frontiers in Banking, SFS, Stanford Fin. of Innov., WFA; SFI EPFL/Lausanne, UCSD
- 2017 AFA, PERC (Best Paper), UC Berkeley Workshop on Fin. and Innov.; U Michigan
- NBER Summer Institute, PERC, Stanford GSB Workshop on Fin. Regulation; ANU, CMU, Deakin U, FDIC, Monash U, NYU, U Melbourne
- Norges Bank Conference on Fin. Stability, NFA, PNWFC; BU, Columbia, Imperial College, UBC, CU Boulder, U Houston, U Maryland, U Michigan, USC, U Toronto, U Washington
- 2014 NFA; BoC, U Frankfurt, Imperial College, U Venice, WLU
- 2013 LBS TADC

Teaching

- 2016 Venture Capital Financing (BCom), avg. rating 4.6/5
- 2016 Venture Capital Financing (MBA), avg. rating 4.4/5
- 2016 Corporate Finance Theory (PhD), avg. rating 4.7/5

Awards and Distinctions

- 2019–21 SSHRC Insight Development Grant
- 2019–20 UBC CIDE Small Grants in Innovative Data
- 2017–19 SSHRC Insight Development Grant
- 2016–18 UBC Hampton Fund Research Grant
- 2016–18 UBC Sauder Exploratory Grant
- 2010–15 Stanford GSB Fellowship
- 2010–14 SSHRC Doctoral Fellowship