# **DAVID J. DENIS**

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### **EDUCATION**

Ph.D, Finance, The University of Michigan, 1988.

M.B.A., Finance, The University of Michigan, 1984.

B.S., Finance and Managerial Statistics, Syracuse University, 1982.

#### **PROFESSIONAL EXPERIENCE**

Roger S. Ahlbrandt, Sr. Chair and Professor of Finance, University of Pittsburgh, 2011 -

Burton Morgan Chair of Private Enterprise, Purdue University, 2003-2011.

Professor of Finance, Purdue University, 1999-2003.

Associate Professor of Finance, Purdue University, 1995-1999.

Associate Professor of Finance, Virginia Polytechnic Institute and State University, 1994-1995.

Assistant Professor of Finance, Virginia Polytechnic Institute and State University, 1989-1994.

Visiting Assistant Professor of Finance, University of Toledo, 1988-89.

Lecturer, The University of Michigan, 1986.

### BOOKS

"Corporate Restructuring," Edward Elgar Publishing, two-volume compilation, edited with John J. McConnell.

### PUBLISHED ARTICLES

- "Proactive Leverage Increases and the Value of Financial Flexibility," *Journal of Applied Corporate Finance* 28 (4), 17-28, with Stephen McKeon.
- "CEO Assessment and the Structure of Newly Formed Boards," *Review of Financial Studies* 28 (2015), 3338-3366, with Diane Denis and Mark Walker.
- "Corporate Payout, Cash Retention, and The Supply of Credit: Evidence from the 2008-09 Credit Crisis," *Journal of Financial Economics* 115 (2015), 521-540, with Barbara Bliss and Yingmei Cheng.
- "Debt Covenant Renegotiations and Creditor Control Rights," *Journal of Financial Economics* 113 (2014), 348-367, with Jing Wang.
- "Insider Trading Restrictions and Top Executive Compensation," *Journal of Accounting and Economics* 56:1 (2013), with Jin Xu.
- "The Persistent Puzzle of Corporate Capital Structure: Current Challenges and New Directions," *Financial Review* 47 (2012), 231-243. Keynote Speech from Eastern Finance Association Annual Meeting, Boston, MA.
- "Information Production by Investment Banks: Evidence from Fairness Opinions," *Journal of Law and Economics* 56 (2013), 245-280, with Matt Cain.
- "Material Adverse Change Clauses and Acquisition Dynamics," *Journal of Financial and Quantitative Analysis* 48:3 (2013), 819-847, with Antonio Macias.
- "Debt Financing and Financial Flexibility: Evidence from Pro-Active Leverage Increases," *Review of Financial Studies* 26 (6) (2012), 1897-1929, with Steve McKeon.
- "Financial Flexibility and Corporate Liquidity," *Journal of Corporate Finance* 17:3 (2011), 667-684.
- "Earnouts: A Study of Financial Contracting in Acquisition Agreements," *Journal of Accounting and Economics* 51 (2011), 151-170, with Matt Cain and Diane Denis.
- "Financial Constraints, Investment, and the Value of Cash Holdings" *Review of Financial Studies* 23 (January, 2010), 247-269, with Valeriy Sibilkov.
- "Factors Influencing Dividends," chapter in *Blackwell Companion on Dividends and Dividend Policy*, H. Kent Baker, ed. (May, 2009), John Wiley and Sons, with Gohar Stepanyan.
- "Why Do Firms Pay Dividends? International Evidence on the Determinants of Dividend Policy," *Journal of Financial Economics* 89 (July, 2008), 62-82, with Igor Osobov.
- "Do Firms Manage Earnings to Meet Dividend Thresholds?" *Journal of Accounting and Economics* 45 (March, 2008), 2-26, with Naveen Daniel and Lalitha Naveen.
- "Dividend Policy," in The New Palgrave Dictionary of Economics, 2<sup>nd</sup> Edition, (2008) Steven Durlauf and Lawrence Blume, eds., Palgrave Macmillan Ltd., with John McConnell.

- "Is There a Dark Side to Incentive Compensation?", *Journal of Corporate Finance* 12 (June, 2006), 467-488, with Paul Hanouna and Atulya Sarin.
- "How Do IPO Issuers Pay for Analyst Coverage?" *Journal of Investment Management* 4 (2006), 48-61, with Mike Cliff.
- "Leverage and Investment in Diversified Firms," *Journal of Financial Economics* 79 (February, 2006), 317-337, with Seoungpil Ahn and Diane Denis.
- "Introduction to Corporate Restructuring," in *Corporate Restructuring*, edited by David J. Denis and John J. McConnell, Edward Elgar Publishing, 2006, with John J. McConnell.
- "Do IPO Firms Purchase Analyst Coverage With Underpricing?" *Journal of Finance* 59 (December, 2004), 2871-2902, with Mike Cliff.
- "Entrepreneurial Finance: An Overview of the Issues and Evidence," *Journal of Corporate Finance* 10 (March, 2004), 301-326.
- "Internal Capital Markets and Investment Policy: Evidence From Corporate Spinoffs," *Journal* of Financial Economics 71 (March, 2004), 489-516, with Seoungpil Ahn.
- "Mean Reversion in Earnings and the Use of E/P Multiples in Corporate Valuation," *Journal of Applied Finance* (Spring/Summer 2004), 4-10, with Mukesh Bajaj and Atulya Sarin.
- "The Choice Among Bank Debt, Non-Bank Private Debt and Public Debt: Evidence From New Corporate Borrowings," *Journal of Financial Economics* 70 (2003), 3-28, with Vassil Mihov.
- "Taxes and the Relative Valuation of S Corporations and C Corporations," *Journal of Applied Finance*, Vol. 12, No. 2 (Fall/Winter 2002), with Atulya Sarin.
- "Global Diversification, Industrial Diversification, and Firm Value" *Journal of Finance* 57 (2002), 1951-1980, with Diane Denis and Keven Yost.
- "Firm Value and Marketability Discounts," *Journal of Corporation Law* 27 (2001), 89-116, with Mukesh Bajaj, Steve Ferris, and Atulya Sarin,
- "Is the Market Surprised by Poor Earnings Realizations Following Seasoned Equity Offerings?" Journal of Financial and Quantitative Analysis, 36 (2001), 169-193, with Atulya Sarin.
- "Managerial Discipline and Corporate Restructuring Following Performance Declines," *Journal Financial Economics* 55, (2000), 391-424, with Timothy Kruse. Reprinted in "Corporate Takeovers: Modern Empirical Developments," Vol. 1, B.Espen Eckbo, ed., Academic Press, 2010.
- "CEO Compensation and Managerial Decisions: Evidence From Acquisitions," *Research in International Business and Finance*, Special Volume on Issues in International Corporate Control and Governance, Vol. 15, 23-47, (2000), with Eric Blazer.
- "Agency Theory and the Influence of Equity Ownership Structure on Corporate Diversification Strategies," *Strategic Management Journal* 20 (1999), 1071-1076, with Diane Denis and Atulya Sarin.

- "Ownership and Board Structures in Publicly Traded Corporations," *Journal of Financial Economics* 52 (1999), pp. 187-224, with Atulya Sarin.
- "Managerial Incentives and Corporate Diversification Strategies," *Journal of Applied Corporate Finance*, (Summer 1997), pp. 72-80, with Diane Denis and Atulya Sarin.
- "Ownership Structure and Top Executive Turnover," *Journal of Financial Economics* 45 (1997), pp. 193-221, with Diane Denis and Atulya Sarin.
- "Agency Problems, Equity Ownership, and Corporate Diversification," *Journal of Finance* 52 (1997), 135-160, with Diane Denis and Atulya Sarin. Abstracted in Contemporary Finance Digest, Autumn 1997, pp. 29-30.
- "Leveraged Recaps and the Causes of Financial Distress," *Journal of Applied Corporate Finance*, Winter 1996, pp. 84-98, with Diane Denis.
- "Active Investors and Management Turnover Following Unsuccessful Control Contests," *Journal of Financial Economics* 40 (1996), 239-266, with Jan Serrano.
- "The Benefits of High Leverage: Lessons From Kroger's Recapitalization and Safeway's LBO," *Journal of Applied Corporate Finance*, Winter 1995, pp. 38-52.
- "Performance Changes Following Top Management Dismissals," *Journal of Finance* 50, (1995), pp. 1029-1057, with Diane Denis.
- "Causes of Financial Distress Following Leveraged Recapitalizations," *Journal of Financial Economics* 37 (1995), 129-158, with Diane Denis.
- "Corporate Events, Trading Activity, and the Estimation of Systematic Risk: Evidence From Equity Offerings and Share Repurchases," *Journal of Finance*, December, 1994, with Greg Kadlec.
- "The Information Content of Dividend Changes: Cash Flow Signaling, Overinvestment, and Dividend Clienteles," *Journal of Financial and Quantitative Analysis* 29, December 1994, 567-587, with Diane Denis and Atulya Sarin.
- "Organizational Form and the Consequences of Highly Leveraged Transactions: Kroger's Recapitalization and Safeway's LBO," *Journal of Financial Economics* 36 (1994), 193-224.
- "Investment Opportunities and the Market Reaction to Equity Offerings", *Journal of Financial* and Quantitative Analysis 29 (1994), 159-177.
- "Majority Owner-Managers and Organizational Efficiency", *Journal of Corporate Finance* 1 (1994), 91-118, with Diane Denis.
- "Leveraged Recaps and the Curbing of Corporate Overinvestment", *Journal of Applied Corporate Finance*, Spring, 1993, pp. 60-71, with Diane Denis. Reprinted in <u>The New</u> <u>Finance: Where Theory Meets Practice</u>, Donald Chew ed., Irwin/McGraw-Hill.
- "The Costs of Equity Issues Since Rule 415: A Closer Look", *Journal of Financial Research*, Spring, 1993. Abstracted in Bowne and Company's *Review for CFOs and Investment Bankers*, June 1993.

- "Managerial Discretion, Organizational Structure, and Corporate Performance: A Study of Leveraged Recapitalizations", *Journal of Accounting and Economics*, January, 1993, pp. 209-236, with Diane Denis.
- "Corporate Investment Decisions and Corporate Control: Evidence From Going Private Transactions", *Financial Management*, Autumn, 1992. Abstract reprinted in *Financial Management Collection*, Winter 1991.
- "Shelf Registration and the Market for Seasoned Equity Offerings", *Journal of Business*, April, 1991. Abstracted in Bowne and Company's *Review for CFOs and Investment Bankers*, October, 1991.
- "Defensive Changes in Corporate Payout Policy: Share Repurchases and Special Dividends", *Journal of Finance*, December, 1990.

### **WORKING PAPERS**

- "Sources of Financial Flexibility: Evidence from Cash Flow Shortfalls," with Naveen Daniel and Lalitha Naveen.
- "Financing Investment Spikes when the Tax Code Favors Equity: U.S. Firms in the Years Surrounding World War I" with Leonce Bargeron and Kenneth Lehn.

"Operating Losses and Corporate Financial Policies," with Stephen McKeon.

### **PRESENTATIONS OF RESEARCH**

#### Invited Seminars

Southern Methodist University	Syracuse University
University of Virginia (Darden)	University of Miami
University of Michigan	University of Kentucky
George Mason University	University of Notre Dame
University of Delaware	Vanderbilt University (Law and Business)
University of Colorado	University of Iowa
Ohio University	University of Western Ontario
INSEAD	London Business School
SUNY Binghamton	Concordia University
Michigan State University	University of Pittsburgh
University of Arkansas	DePaul University
Penn State University	Rutgers University
Ohio State University	University of Texas-Dallas
Tulane University	University of Missouri
Loyola University	Michigan State University
Harvard Business School	Northeastern University
North Carolina State University	Purdue University
University of Houston	Texas A&M University
University of California-Davis	University of Utah

University of Florida University of Pittsburgh University of North Carolina Texas Tech University of Alabama Florida State University University of Missouri Georgetown University Chinese University of Hong Kong University of Notre Dame Virginia Tech **Tulane University** Duquesne University Nanyang Technological University Hong Kong University of Science and Tech. Carnegie Mellon University Penn State University University of Arizona Georgia Tech Case Western Reserve University of Amsterdam **Rice University** Wayne State University **Ohio State University** Wilfrid Laurier University York University University of Illinois University of Bristol Manchester Business School Michigan State University **Boston** College **HEC-Paris** University of Adelaide North Carolina State Baruch College **Texas Christian University** Babson College HKUST University of Utah Arizona State **BI** Norweigan Business School

# Louisiana State University University of Illinois The College of William and Mary Drexel University University of Waterloo University of Pittsburgh North Carolina State Northeastern University Singapore Management University National University of Singapore Temple University University of Exeter University of South Florida Texas A&M University University of Michigan University of Alberta Indiana University Warwick Business School **Bentley University** Lehigh University University of Oklahoma University of Colorado

#### **Conference Presentations**

American Finance Association, 1994, 1995, 1997, 2002, 2003, 2008, 2009, 2010, 2014 Western Finance Association, 1990, 1991, 1993, 1997, 1998, 2006 European Finance Association (co-author presented), 1995, 1996, 2001 Financial Management Association, 1990, 1992, 1993, 1994, 1995 Conference on Financial Economics and Accounting, 1995, 2001 Arizona Finance Symposium University of Oregon Finance Research Conference NBER Conference on Corporate Finance and Firm Performance NBER Summer Institute – Corporate Finance JAE/KPMG Conference on Managerial Incentives and Corporate Performance

### **BOOK REVIEW**

Review of "Corporate Restructuring: Managing the Change Process From Within" by Gordon Donaldson, Harvard Business School Press. Journal of Finance, June, 1995.

### HONORS

Katz Excellence in Research Award, 2012, 2013, 2014.

Katz Excellence in Service Award, 2014, 2015.

Keynote Speaker and Distinguished Scholar, Eastern Finance Association Annual Meeting, April, 2012.

Excellence in Teaching Award, Executive MBA Program, 2010.

Fellow, Center for Corporate Governance, Drexel Univesity.

Co-Chair, Financial Management Association European Meeting, Hamburg, Germany, June 2010.

Keynote Speaker and Distinguished Scholar, Southern Finance Association Annual Meeting, November, 2008.

Keynote Speaker, MidEast Research Conference in Finance, 2006

Distinguished Guest Speaker, California Corporate Finance Conference

University Faculty Scholar, 2000-2005.

Dean's Office Special Faculty Service Award, 2000

- Krannert Faculty Fellow, 2007
- Best Paper Award, Corporate Governance Symposium, Weinberg Cener for Corporate Governance, University of Delaware.
- Best Paper Award, Financial Management, Financial Management Association Annual Meetings, San Francisco, 1992.
- Best Paper Award, Financial Management, Financial Management Association Annual Meetings, Orlando, Florida, 1990.

#### **PROFESSIONAL SERVICE**

Editor, *Review of Financial Studies*, 2013 – present.
Co-Editor, *Journal of Corporate Finance*, 2001–2011.
Editor, *Journal of Corporate Finance*, special issue on Venture Capital and Entrepreneurial Finance, 2002.
Editor, *Journal of Corporate Finance*, special issue on Financial Flexibility and Corporate Liquidity, 2011.
Associate Editor, *Journal of Finance*, 2000-2003.
Associate Editor, *Review of Financial Studies*, 2010-2013.
Associate Editor, *Journal of Financial Research*, 1996-2015.
Associate Editor, *Journal of Applied Finance*, 2002-2006.
Associate Editor, *Annals of Finance*, 2004-present.

Academic Director, Financial Management Association, 2006-2008.

- VP-Program, Financial Management Association, 2013 meeting.
- President, Financial Management Association, 2015-16.
- President-elect, Financial Management Association, 2014-15.
- Fellow, Center for Corporate Governance, Drexel University, 2010-
- Nominating Committee, American Finance Association, 2003.
- Nominating Committee, Financial Management Association, 2007-08.
- Co-Coordinator, Doctoral Consortium, Financial Management Association European Meeting, Istanbul, 2012.
- Fellows Committee, Financial Management Association, 2007-08. Chair in 2008.
- Faculty Participant, FMA Doctoral Consortium, 2000, 2003.
- Program Committee, Yale Conference on Entrepreneurship, Venture Capital, and Initial Public Offerings, 2002.
- Program Committee, American Finance Association Annual Meeting, 1999.
- Program Committee, Western Finance Association Annual Meeting, 1998-2011.
- Program Committee, Financial Management Association Annual Meeting, 1992, 1993, 1995, 1996, 1998, 1999, 2000, 2009, 2010.
- Program Committee, Drexel Conference on Corporate Governance, 2009-12.

Referee, Journal of Financial Economics, Journal of Finance, Review of Financial Studies, Journal of Business, Journal of Accounting and Economics, Journal of Financial and Quantitative Analysis, Journal of Economics and Management Strategy, The Accounting Review, Review of Economics and Statistics, Journal of Empirical Finance, Journal of Corporate Finance, Journal of Banking and Finance, Financial Management, Journal of Financial Services Research, Journal of Financial Research, Financial Review, Quarterly Journal of Business and Economics, Journal of Applied Business Research, Harvard Business School Press, Strategic Management Journal, Review of Financial Economics, Journal of Applied Finance, Journal of Comparative Economics.

#### ADMINISTRATIVE

#### **University Service**

Search committee for Director, Burton D. Morgan Center for Entrepreneurship, 2006-07. Planning Committee, Pioneering Biotechnology Forum, 2006. Graduate Council, 1999-2002. (Area Chair: 2000-2001). Counselor, University Honors System, 1990-1995. United Way Team Captain, 1996, 1997,1999. Horizons Mentoring Program, 2000, 2002. Judge, Life Sciences Business Plan Competition, 2003-2006, 2008, 2009. Advisory Committee, Burton D. Morgan Center for Entrepreneurship. Retirement Plan Review Task Force, 2008-10.

#### College Service

Search Committee for Dean of Katz School of Business, 2014-15. Katz Executive Committee, 2015 – present. Chair, Masters Program Committee, 2014-17. Finance Area Director, 2012-present. Promotion and Tenure Committee, 2012, 2013, 2014, 2016 Masters Programs Committee, 2013-14. Accounting Core Course Review Committee, Chair, 2011-12. MACC Governance Committee, 2011-12. Search Committee for Dean of Krannert School, 2010-11. Masters Program Advisory Committee, 2010-11. Management Executive Committee, 2009-10. Strategic Plan Task Force, 2008-09

Management Head Selection Advisory Committee, 2008. Executive Education Program Review Committee, 2007-08. Executive Education Program Advisory Committee, 2008-09. Krannert Strategy and Structure Task Force, 2006-07. International Programs Council Search Committee for Duke Realty Chair in Finance, 2006. Search Committee for Hanna Chair in Entrepreneurship (Chair), 2005-2007. Search Committee for Blake Chair in Strategic Management, 2006-2007. Career Services Task Force Data Purchases Review Committee Committee on PhD Funding and Bonuses, 2002-2003. Faculty Relations Committee, 2002-2005. (Chair, 2004-2005) Advisory Committee for Executive Education Programs, 2001-2006. Judge, Krannert Venture Capital Competition, 2002 Strategy and Structure Task Force (Chair) 1999-2000 Promotion and Tenure Area Committee 1999-2002, 2005-2008. Area Coordinator, Finance, 1998-2006, 2008, 2009. Management Policy Committee, 1997-1999, 2008-2010. Faculty Advisory Committee, 1999-2006. Grade Appeals Committee, 1999-2001. STAR Committee, 1999 - present (Chair from 2001-2009). M.S. Steering Committee, 1996-1997. Undergraduate Program Advisory Committee, 1995-1996. Reviewer, Purdue Research Foundation research grant proposals, 1995-1998. Reviewer, CIBER Faculty summer research grant proposals, 1999. Faculty Adviser to Finance PhD students, 1995-1999. Admissions Committee - PhD Program in Finance, 1996-present. College of Business Faculty and Student Awards Committee, 1990-1992. MBA Advisory Committee, 1992-1993.

#### Department Service (Virginia Tech)

Faculty and Student Awards Committee, 1989-1992. Chair (1990-92) Ph.D Policy Committee, 1991-1995. Interim Director, Winter, 1994. Visiting Speaker Committee, 1990-1995. Chair (1994-95) Faculty Recruiting Committee, 1991-1992, 1993-1994. Graduate Curriculum Committee, 1993-1994.

#### CONSULTING

Cohen and Grigsby Cahill Gordon & Reindel LLP McGraw Hill Financial Inc. Fabian and Clendenin Jones Day, LLP American Greetings Corp. Credit-Suisse Securities LLC Xerox Corporation Cravath, Swaine, and Moore, LLP Merrill Lynch Paul, Weiss, Rifkind, Wharton & Garrison, LLP Shook, Hardy & Bacon, LLP Lite Machines Inc. Pepe and Hazard LLP Davis, Polk, and Wardwell Quinn, Emanuel, Urquhart, Oliver, & Hedges, LLP Law and Economics Consulting Group (LECG) Analysis Group Cornerstone Internal Revenue Service West Marine Inc. FuturaGene Corp

# **DISSERTATIONS CHAIRED**

Student Name	Completion Date
Lin Ge	In progress
Jared Smith	July, 2014
Jing Wang	July, 2013
Stephen McKeon	June, 2011
Craig Everett	May, 2011
Amanda Thompson	November, 2010
Rachel Diana	July, 2009
Antonio Macias	June, 2008
James Garrett	March, 2008
Matt Cain	July, 2007
Mira Straska	July, 2007
Valeriy Sibilkov	July, 2005
Paul Hanouna	July, 2005
Matt Barcaskey	July, 2004
Igor Osobov	July, 2004
Nilanjan Basu	July, 2003
Keven Yost	November, 2002
Mark Walker	July, 2001
Seoungpil Ahn	July, 2001
Vassil Mihov (co-chair)	August, 2000
Kimberly Rodgers (co-chair)	December, 1999
Bharathram Thothadri (co-chair)	December, 1998
Tim Kruse	June, 1997
Eric Blazer	May, 1996
Doug Eckel (co-chair)	March, 1996

# SERVICE ON DISSERTATION COMMITTEES

Student Name	Completion Date
Tom Shohfi	July, 2015
Torsten Jochem	May, 2013
Rahsan Inget	November, 2009
Gohar Stepanyan	July, 2009
Hugo Tang	November, 2008
Dinesh Iyer	2007

Greg Waller Sandipan Mullick David Offenberg Alexei Ovtchinnikov Arun Khanna Muge Tiryakioglu Orlin Dimitrov Huseyin Gulen Yun Yu Matthew Flynn Heidi Dybevig Erik Lie David Haushalter Dee Ann Ellingson Don Rich Sudhir Singh Atulya Sarin John Shao Nilanjan Sen

August, 2006 June, 2006 October, 2005 June, 2004 August, 2003 August, 2002 July, 2002 June, 2000 May, 2000 June, 1998 September, 1997 July, 1996 July, 1996 March, 1996 Summer, 1994 Summer, 1992 Summer, 1992 Summer, 1991 Summer, 1990